

## Agenda setting with children using the ‘three wishes’ technique

2

### Abstract

The National Health Service (NHS; UK) offers initial screening appointments for children referred to Child and Adolescent Mental Health Services (CAMHS) to determine clinical need and assess risk. Conversation analysis was utilised on 28 video-recordings of these assessments, lasting approximately 90 minutes each with a multidisciplinary team. This paper focuses on the agenda setting strategies used to establish relevant goals with children and adolescents; specifically, the technique of offering ‘three wishes’. For example, “*if you had three wishes, what would you like to make happen?*” In cases where children initially volunteered an assessment-relevant wish, they tended not to articulate further wishes. Non-assessment-relevant wishes (i.e. fantasy wishes, such as being “rich”) were treated as insufficient, with many approaches used to realign establishing assessment relevant goals. Where responses were not institutionally relevant, practitioners undertook considerable discursive work to realign the focus of the three wishes task to assessment relevance. In these cases, the wish responses were treated as irrelevant and tended to be dismissed, rather than explored for further detail. Such work with the children’s contributions has implications for engaging children and child-centred practices.

20

## 21Introduction

22

23During their lifespan, approximately one third of children and adolescents experience an  
24emotional, behavioural or neurodevelopmental difficulty (Merikangas, Nakamura, &  
25Kessler, 2009), with global prevalence ranging from 10-20% (Kieling, et al., 2011). In  
26the UK, mental health services are provided by the National Health Service (NHS) and  
27young people are seen by child and adolescent mental health services (CAMHS).

28CAMHS is a service provided for those who experience emotional, behavioural or  
29neurodevelopmental difficulties (Karim, 2015), and assesses, diagnoses and treats  
30individuals, using approaches including pharmacological and talking therapies.  
31Typically, access requires a referral from the General Practitioner (GP) for assessment.

32

33In CAMHS, a multidisciplinary approach is taken for assessments and treatment  
34(Karim, 2015), usually including psychiatrists, clinical psychologists, community  
35psychiatric nurses, occupational therapists, and other psychological therapists. At the  
36initial assessment, parents/guardians typically accompany children (Hartzell et al,  
372010), and other close family members may also attend. The invitation to the whole  
38family allows for practitioners to ascertain a broader understanding of the child's  
39difficulties from different perspectives. The function of the assessment is to screen for  
40difficulties (Parkin, Frake & Davison, 2003), by identifying any immediate risk of harm

41to the child/adolescent or others, to develop an initial formulation of the presenting  
42problems, and to consider what might be the next steps (Mash & Hunsley, 2005).  
43During assessments, the agenda specifically relates to the institutional requirements for  
44information-gathering, and thus questions put forward by practitioners tend to be  
45focussed around these requirements (Thompson & McCabe, 2016).

46

47In relation to family-centred practice, it is important to account for the views of  
48children/adolescents and their family, to ensure that services meet the needs and  
49expectations of the families involved. Evidence suggests that greater engagement with  
50children/adolescents in therapy predicts better outcomes (Chu & Kendall, 2004). In  
51assessments it is therefore common to use techniques such as using Subjective Units of  
52Distress Scales to elicit feelings (Kiyimba and O'Reilly, in press), asking children to  
53describe their 'three wishes' to set goals, and drawing family trees to understand  
54relationships. However, there is little empirical evidence to examine these strategies,  
55and research has indicated that children/adolescents can feel peripheral to the  
56assessment process (Ross & Egan, 2004), feeling professionals do not always engage  
57them sufficiently or take their views seriously (Buston, 2002).

58

59A contributing factor could be that practitioners who are involved in assessments may  
60have had little formal training in assessing children (Grigg et al., 2007) and may

61struggle to elicit relevant answers (Stivers, 2001). Thus, it is possible there may be room  
62for improvement in practitioner expertise in how they question children/adolescents to  
63inform decisions and how they implement available techniques to facilitate this.

64

#### 65*Aims of the paper*

66

67Despite the crucial gatekeeping function of initial assessments, there is little empirical  
68evidence to guide practitioners. Problematically, there is little qualitative research on  
69assessments to help inform best practice (Hartzell, Seikkula, & von Knorring, 2009).  
70Therefore, the objective of this study was to take an inductive approach to analysing  
71video-recordings of assessments to better understand these interactions. Specifically, we  
72were interested in how goal-setting was achieved collaboratively to examine child-  
73centred practice and child engagement. We aim therefore to examine an engagement  
74technique commonly used whereby the child/adolescent is asked to describe ‘three  
75wishes’ to give insight into their expectations and understanding of the setting, and to  
76provide a platform for goals.

77

#### 78**Method**

79

80A qualitative approach, specifically conversation analysis (CA), was adopted to

81interrogate the data and address the aims. We focused on understanding the initial goal-  
82setting interactions between practitioners and children/adolescents who were  
83participating in assessments. We recognise the notion of adolescent can have specific  
84meanings, we use this concept throughout to reflect the technical terminology used in  
85the Child and *Adolescent* Mental Health Service, from which our sample was drawn.

86

### 87***Participants and data collection***

88

89Purposeful sampling was used to gather data from twenty-eight consenting  
90children/adolescents together with family members in a UK CAMH service. Urgent  
91referrals and acute cases were excluded. Participants were typical of the population  
92attending the service, ranging from 6-to-17 years (Mean 11.21, SD = 3.10), with 36%  
93female and 64% male. Twenty-seven young people attended with mothers, eight with  
94their father, and six also had their maternal grandmother with them. In some cases,  
95siblings or extended family members also attended. All but one family were seen by two  
96practitioners, consisting of qualified and assistant clinical psychologists (5), consultant,  
97staff-grade and training-grade child and adolescent psychiatrists (10), occupational  
98therapists (4), psychotherapists (2), community psychiatric nurses (5), and a learning  
99disabilities nurse (1), with some having medical students or student nurses observing.  
100Each assessment appointment was approximately 90 minutes, and resulted in a data

101corpus of approximately 2240 minutes, which meets sampling adequacy parameters for  
102this approach.

103

104All initial appointments were video-recorded, and these recordings constituted the  
105naturally occurring data corpus. Naturally occurring data is defined as that which occurs  
106regardless of a researcher's involvement (Hutchby & Wooffitt, 2008; Kiyimba, Lester,  
107& O'Reilly, in press). The use of naturally occurring data for this kind of analysis has  
108the advantage of demonstrating actual clinical practice rather than simply generating  
109retrospective reports, such as those that may be gathered through interviews (Potter,  
1102002).

111

### 112***Data analysis***

113

114CA was utilised for several reasons, including its inductive focus and attention to details  
115of interaction as they occur in a real-world setting. Further, CA is a rigorous  
116methodology for studying talk-in-interaction (Atkinson & Heritage, 1984), which aims  
117to minimise ungrounded interpretations due to its observational focus on directly  
118observable characteristics of the data (Drew, Chatwin, & Collins, 2001). It has grown in  
119popularity for studying health interactions due to its use of using naturally occurring  
120data. The benefits are that CA can illuminate actual practices between doctors and

121patients (e.g., Peräkylä, 1997; Pilnick, & Dingwall, 2011), as well as between mental  
122health practitioners and their clients (e.g., Peräkylä, Antaki, Vehviläinen, & Leudar,  
1232008; O'Reilly, Karim, Stafford & Hutchby, 2015).

124

125In CA, the process of analysis begins with familiarisation with the data through repeated  
126listening/watching and reading transcripts. To capture important paralinguistic features,  
127such as volume, pauses, and emphasis etc., a detailed transcription system is used  
128(Jefferson, 2004). The symbols are outlined in table 1. Further, the analytic process is  
129emic and data-driven as analytic claims are evidenced through the data. Typically, co-  
130analysis between researchers is used to identify emergent patterns and to promote  
131methodological rigour.

132

133INSERT TABLE ONE HERE

134

135In our study, following these procedures, we gathered a corpus of extracts that were  
136identified as sharing features relevant to the aims of the study; that is collaborative goal  
137setting. In our case, these were data extracts from early in the assessment in which goal  
138setting was conducted. Specifically, we sought to ascertain whether there were recurrent  
139or systematic patterns of communication within the extracts (Drew et al., 2001), which  
140could provide insights into agenda-setting. In this process, we identified a re-occurring

141 technique that practitioners referred to as ‘three wishes’, which became the focus our  
142 investigation. At its simplest level, this was a question-answer sequence, which within  
143 CA literature is part of a larger category referred to as ‘adjacency pair’ sequences  
144 (Schegloff & Sacks, 1973).

145

#### 146 ***Ethics***

147

148 The study was awarded full ethical approval from the UK National Research Ethics  
149 Service. All procedures proscribed were adhered to, including age-appropriate  
150 information for all participants, provided up to three weeks before attendance with the  
151 appointment letter. Written consent was collected before and after the appointments  
152 from all participants, including practitioners. All transcripts were anonymised.

153

#### 154 **Findings**

155

156 Broadly, the ‘three wishes’ question was a way of asking what matters most to the child,  
157 and thus (albeit obliquely), what might be the goals for the assessment. This approach  
158 recognizes that the question itself was situated, in the sense that it was asked by a  
159 practitioner in a mental health assessment of a child/adolescent referred by the GP. Our  
160 analysis demonstrated that depending on the different types of responses offered by the



161child or adolescent in the first-turn-position after the question, this appeared to dictate  
162the trajectory of the kinds of next turns that were provided by the practitioners:

- 163 1. When the child offers their first wish, in their next turn the practitioner treats this  
164 as sufficient and the talk moves to talk about the child's difficulty.
- 165 2. When the child offers a first wish, in their next turn the practitioner pursues that  
166 line of questioning seemingly treating it as insufficient.
- 167 3. When a child offers a first wish, in their next turn the practitioner treats that  
168 wish in a dismissive way.

169We note, that treating the wish as insufficient and dismissing the relevance of it often  
170occurred together, and while discursively perform slightly different social actions, they  
171were frequently combined by practitioners in their treatment of the wish.

172

173The following two extracts demonstrate the first category of responses from children  
174and adolescents in answer to the 'three wishes' question, which are characterised by  
175their nature of being treated as sufficient by the practitioner.

176

177Extract 1: Family 1

178

179This extract is a good example of how the adolescent's response to the three wishes was  
180treated by the practitioner as sufficient and relevant.

181

182Clin Psy:       ↑if you had three wishes(0.66) what

183                   ↓would you like to make happen

184Adol:           ↑my OCD'd ↓go (0.38) away

185Clin Psy:       °yeah°

186Adol:           erm (6.60) dunno (7.13)↑er (0.37) dunno

187Clin Psy:       ↑ok well main ↓thing (0.34) is that e- er

188                   the OCD g↓oes awa:y (0.46) you you

189                   ↓feel you would be a lot happier

190Adol:           ((*nods [head in agreement]*))

191Clin Psy:               [ri:ght] (.) ↑excellent

192\* Adolescent is 13 years old (F)

193

194In Extract 1, the practitioner (in this case a clinical psychologist) began by asking the  
195adolescent a hypothetical question ‘↑if you had three wishes...’ With no hearable pause  
196between the question and answer, the adolescent responded with what can be heard as  
197an institutionally relevant first ‘wish’. Thus, the adolescent appears to have oriented to  
198the nature of questions and answers as being situated. Notably, in doing so, the  
199adolescent made relevant the potential reason she had come to the assessment, which  
200was her ‘OCD’ (i.e., Obsessive Compulsive Disorder) (line 3). Further, the use of a  
201diagnostic label, that is, a technical mental health concept, marked the talk as

202particularly relevant within this context. Following this response, the child engaged in  
203several false starts, which included lengthy pauses (ranging from 0.37-6.60 seconds),  
204perhaps indicating some trouble in the talk, as she had been asked to identify three  
205things and only offered one. Conversation analysts have noted that lengthy pauses may  
206mark trouble in talk (Jefferson, 1989; Speer, 2001).

207

208The practitioner's response repeated the child's initial wish, wherein the OCD '*goes*  
209*away*', perhaps serving to reinforce/emphasise the adolescent's initial wish. The  
210responses from the clinical psychologist in the first and third turns are semantically and  
211intonationally in agreement –as if indicating that the 'right' kind of answer has been  
212provided. This is then extended by noting "*you ↓feel you would be a lot happier*", with  
213the adolescent nodding to display agreement. The psychologist did not ask any further  
214questions about the wishes or about the goals for the assessment. A similar structure can  
215be seen in Extract 2, where again an institutionally relevant response was proffered.

216

217Extract 2: Family 3

218

219Psychiatrist:     can °you tell me these wishes ↓what  
220                             they are°

221Adol:                um (5.80) s↓top being °naughty°

222Psychiatrist:     stop being ↓naughty (0.25) why

223Adol:                   um (0.51)°I dunno°

224Psychiatrist:       °s↓orry°

225Adol:                   I d↑unno

226Psychiatrist:       ok but one of your ↓wish is to s↓op

227                       Being ↓naughty

228Adol:                   yeah

229Psychiatrist:       o↓kay:

230\* Adolescent is 13 years old (M)

231

232As in Extract 1, this example also demonstrates that the first answer to the three wishes  
233question is something that could be considered relevant to the business of a mental  
234health assessment. The adolescent offered one wish that was treated as sufficient and  
235heard to be a ‘reason’ for attending the assessment. Similar to Extract 1, the adolescent  
236initially only offered one wish. The subsequent trouble in the talk, marked by the pause  
237(0.51), seems to indicate that the adolescent was having difficulty producing the  
238requested additional two wishes. Nevertheless, the first wish was treated as an answer  
239that was a relevant basis for further questioning; in this case ‘why’ was posed,  
240indicating that the ‘wish’ was being treated as appropriate to the current institutional  
241business but reasons for it were sought. However, he did not give an answer to this  
242reason-seeking question, apart from ‘*I dunno*’. The usual conventional requirement in  
243conversation is that when a question is asked, an answer becomes immediately relevant

244and required (Sacks, 1992). However, where a question may be difficult to answer, ‘I  
245don't know’ can provide a way of fulfilling the social and conversational obligation to  
246respond to the question without directly answering it (Stivers & Robinson, 2006). The  
247psychiatrist treated this response as ‘incomplete’ (Stivers & Heritage, 2001), and  
248continued to reiterate the last point on which they agreed. This is seemingly a way of re-  
249establishing shared knowledge, by reflecting that the adolescent’s ‘wish’ was to stop  
250being naughty. The ‘okay’ from the psychiatrist following this statement also  
251semantically indicated sufficiency.

252

253The first two extracts illustrate how adolescents provided responses to the three wishes  
254question that were treated as sufficient and institutionally relevant answers, thus  
255mitigating the need for additional wishes. However, the following extracts show how  
256some answers were either treated as insufficient and therefore pursued or were  
257dismissed.

258

259Extract 3: Family 6

260

261Psychiatrist: if you had three wishes and you could  
262 wish for absolutely anything in the whole  
263 wide world

264Child: °Yeah°

265Psychiatrist:        what would you ↓wish for?

266Child:                em: (7.91)↓for JLS to live at my ho:use

267Psychiatrist:        ↓Ok

268                        ((*all laugh*))

269\* Child is 9 years old (F)

270

271It is typical amongst mental health practitioners to prefer the use of open questions, as it  
272is understood that these are likely to elicit fuller responses from children (DeVoe,  
2732002). Generally, across the extracts, the participating children/adolescents offered  
274relatively short responses about their wishes, even when institutionally relevant. Here,  
275in Extract 3, this institutionally irrelevant set of wishes resulted in more detail being  
276elicited, with the psychiatrist asking additional questions, as well as inviting further  
277wishes. In everyday conversation, it is unusual for pauses to be longer than a few  
278milliseconds (Sacks, 1992), but in therapy talk, the allowance of longer pauses is often  
279used deliberately to allow the client more time to consider their response. Here, the  
280child paused for nearly 8 seconds in considering her primary wish. The treatment of this  
281wish was different from the earlier extracts, as all parties (practitioners and her mother)  
282laughed at this response.

283

284Extract 4: Family 6 (continuation of extract 3)

285

286Psychiatrist:   ↓so JLS em we can try ↓that one – I don't  
287                   think that's ↓gonna happen but what are  
288                   the other two ↓wishes and you can wish  
289                   for anyth↓ing ( ) and you're dreaming  
290                   big ↓which is good  
291Child:           to ↑sing on a st↓age (0.88) in front of lots  
292                   and lots and lots of ↓people  
293Psychiatrist:   uhuh  
294Child:           em: an:d to:: (4.04) em:  
295Psychiatrist:   can I give you an opt out ↓clause you can  
296                   say (0.54) ↓I'll think about the ↓third wish  
297                   and keep it 'til later (5.02) if you don't  
298                   want to waste it on ↓something quick  
299

300After the first wish was responded to with laughter, it was also then quickly dismissed  
301by the psychiatrist as something impossible. Thus, the psychiatrist pursued the agenda  
302further by asking what the child's next wishes might be, leaving a further opportunity  
303for an institutionally relevant wish. Interestingly, after the child had 'used up' two of the  
304allocated wishes and was displaying thinking about the third, the psychiatrist interjected  
305with a suggestion that she 'save' the third wish so that she did not "waste" it. There is a  
306clear judgment here about the validity or relevance of the wishes offered thus far, as  
307well as an attempt to subvert the child's responses at this point.

308

309Extract 5: Family 6 (continuation of extracts 3 and 4)

310

311Child: I ↓know I wanna be rich

312Psychiatrist: ah o↓k well that's pretty good because then

313 ↓that gives you lots of other wishes doesn't

314 it (0.63) a very sensible use of ↓wishes

315 young lady okay

316 (2.04)

317Psychiatrist: two things I just want to ↓ask you about

318 (0.26) one i:s (0.37) you've obviously

319 ↓come here today with your ↓mum yeah

320 what were ↑you hoping we ↓might be able

321 to do for ↓you

322Child: ↓don't know ((*shrugs*))

323

324After the child ignored the offer from the psychiatrist to 'save' her third wish, she

325responded with '*I wanna be rich*'. The psychiatrist favourably evaluated her final wish

326and finished his turn with ending intonation of '*okay*'. He then took the conversational

327floor to (re)introduce the idea of agenda/goal setting from a more direct approach, by

328overtly asking the child about her hopes for attending the session. It is recognised that



329 questions often convey within them certain presuppositions that oblige preferred kinds  
330 of answers (Hayano, 2013). In this case, there was a presupposition in the question from  
331 the psychiatrist that ‘we’ might be able to help. Asking children about what they  
332 understand to be the reason for their attendance at a mental health assessment is  
333 commonly done to encourage the child’s engagement in the process (Stafford et al.,  
334 2016). This can be heard as taking another approach to the topic of agenda setting than  
335 the three wishes technique. However, this more direct approach was still met with a  
336 response from the child that did not move the co-construction of a shared assessment  
337 goal any further forward. A similar example is offered next.

338

339 Extract 6: Family 22

340

341 Psychiatrist: a magical wish (0.44) [what will y]ou ask for

342 Child: [(money)]

343 (0.58)

344 Psychiatrist: [(you ha you ha] you’ve d[one it]

345 Clin Psy: [we did actually] [(look) a]

346 little b[it at this]

347 Child: [my mum to ‘ave a job]

348 (1.04)

349 \* Child is 11 years old (M)

350

351What is interesting about Extract 6, is that the two ‘wishes’ that the child presented  
352following the three wishes question were to have money and for his mum to get a job,  
353related wishes with a similar goal to be more financially viable. However, both wishes  
354were ignored, as the psychiatrist and the clinical psychologist took over the  
355conversational floor in overlap with each other. Instead, as we will see in the following  
356extract, which is a continuation of Extract 6, an alternative goal was offered by the  
357clinical psychologist, thereby orienting more strongly to the institutional context and the  
358goal-setting agenda being pursued.

359

360Extract 7: Family 22 (continuation of extract 6)

361

362Clin Psy:               so w wh what wo (.) what Colt you was  
363                               saying earlier about if we could change  
364                               ↓things or we could help you to ↓change  
365                               things (0.75) then (.) >one of the things<  
366                               was (0.23) wanting to go back  
367Child:                    woah ((*tower falling*))  
368Clin Psy:               to the s:pecial (0.34) school that (0.38) Colt  
369                               went to be[cause]  
370Psychiatrist:               [ah]

371Clin Psy: (0.25) there (.) there was (.) clear  
372 boundaries and clear consequences and they  
373 helped him to not be naughty is what Colt  
374 was saying

375

376Here the alternative assessment relevant goal offered by the clinical psychologist was  
377presented as something that Colt (the child), had talked about earlier – i.e., to go back to  
378the special school where there were clearer boundaries that helped him manage his  
379behaviour better. Once again, where the three wishes technique did not initially *work* as  
380an institutionally relevant goal elicitation device, another approach was taken, and the  
381‘wishes’ that the child has already placed on the metaphorical table were dismissed or  
382ignored. Both practitioners talked about what the child’s three wishes could have been,  
383and framed them as goals. In effect, they reframed what the three wishes question was  
384about, reconstructing how they wanted the child to respond that was more assessment-  
385relevant. We can clearly see again that there was a preference for an institutionally  
386relevant response; indexically tied and appropriately situated for these questions. We  
387can see this evidenced again in the following extract, where once more a wish was  
388provided which did not conform to the agenda-setting exercise.

389

390Extract 8: Family 13

391



413 Again, the child did not seem to understand that the question was not really aimed at  
414 eliciting his wildest dreams about having lots of money, but that there was a  
415 fundamentally more sophisticated underlying premise to the question. A premise which  
416 related directly back to the relevance of who was asking the question, when it was being  
417 asked and in what institutional context. In this sense, the child's answer was treated as  
418 dispreferred and an effort to elicit a different, better or more relevant response is  
419 evidenced with '*what else?*'

420

421 Extract 9: Family 13 (continuation of extract 8)

422

423 Child:                two million pounds

424                        ((*practitioners laugh*))

425 Registrar:        oh a third one I think (I know) what you're  
426                        gonna say (0.45) is it three

427 Psychiatrist:     is there anything you would like (0.22) is  
428                        there anything you would like to change?

429                        (0.68) at home

430 Child:             hum ((*shakes head at the same time*))

431 Psychiatrist:     nothing?

432 Registrar:        ↓no

433 Doctor:           okay (.h) so you are okay?

434 (0.39)

435

436Notably, in Extract 9, the laughter after the child's second wish of two million pounds  
437seems to indicate that it was treated as a 'bit of a joke' – again not sufficient, not  
438appropriate, and certainly not *the right kind* of answer. At this point, the psychiatrist  
439stepped in to be more directive and to give a clearer framework to the child about what  
440kind of answer might be sufficient. He specifically directed the child to think about  
441what he would like to change '*at home*'. Yet, this more direct approach, offered as a  
442clarification to the three wishes, was not successful in eliciting an assessment-relevant  
443shared goal.

444

#### 445Discussion

446

447Using CA affords the opportunity to study assessment interactions and the sequential  
448patterns within talk. CA is valuable in demonstrating how the process of assessments is  
449achieved moment-to-moment and turn-by-turn. The specific investigation of how shared  
450goals are established in child mental health encounters is not something that has been  
451investigated in this way before. Bearing in mind the fact that children/adolescents vary  
452considerably in terms of their presenting difficulties and developmental needs, the data

453 indicates that there was some consistency with regards to the sequence of turns  
454 following the three wishes question.

455

456 This approach to analysing data demonstrated that there were three types of interaction  
457 where the three wishes technique was displayed. First, the child/adolescent offered a  
458 wish that was treated by the practitioner as sufficient, and the further two wishes were  
459 not pursued. Second, there were occasions where the child/adolescent offered a wish  
460 and the practitioner treated the response as insufficient. In other words, the three wishes  
461 technique was extended and the full three wishes pursued. Third, the practitioner treated  
462 an initial wish by the child/adolescent in a dismissive way. These three types of  
463 interaction demonstrate that the implicit agenda of goal setting was not always  
464 interactionally achieved. Thus, because the situated objective of the three wishes  
465 technique was not always oriented to by the child/adolescent, the practitioner needed to  
466 make the agenda more explicit.

467

468 The goal setting aspect of the agenda is a crucial part of the appointment, as it directs  
469 the focus of the task. In this context, the questions presented by mental health  
470 practitioners tend to relate to establishing the goals and pursuit of detail about them  
471 (Thompson & McCabe, 2016). People normatively account for the context and  
472 relationship in which the question is asked to offer a relevant answer. For example, if

473asked ‘how are you?’ by a cashier at the supermarket or a GP during a consultation, the  
474person asked is likely to account for the situation and the person asking in their choice  
475of response. Thus, not only is an answer conditionally relevant after a question is asked  
476(Heritage, 2010), but also an *appropriate* kind of answer is relevant, depending on  
477context and relationship. It is normatively expected that adults have an understanding  
478about the appropriateness of types of answers to questions asked in a mental health  
479setting. Additionally, parents are likely to be familiar with the function of the  
480assessment. However, children/adolescents are not typically initiators of the  
481appointment (Wolpert & Fredman, 1994) often do not know why they are there  
482(Stafford et al., 2016) or misinterpret the function of the assessment (Bone et al., 2014).  
483Arguably, they do not have the contextual information that enables them to consider  
484what kind of answer is appropriate and relevant to the institutional agenda.

485

486In relation to the use of the three wishes technique, the question ‘if you had three wishes  
487what would you wish for?’ could be taken as a straightforward request for wishes. In  
488this setting, however, the subtler interpretation of the question would focus on  
489identifying wishes relevant to mental health. What our data illustrates is that at times  
490children/adolescents did not attend to this nuanced expectation. Notably, there may be a  
491range of reasons, such as the child/adolescent may not see themselves as having a  
492problem and thus this was not central to their responses, or they may be under review



493for a condition which means they interpret the question more literally (e.g., autism), or  
494may have a specific language disorder. Regardless of the reason, what is important is  
495that in some cases, practitioners abandoned the three wishes exercise to take a more  
496direct approach to goal setting, seemingly treating it as a strategy that had not  
497functioned in the way expected. Arguably, this may have left some children confused  
498about why they were being asked about their wishes in the first place.

499

500There is an assumption that techniques like the three wishes are helpful for eliciting  
501shared goals, yet this is not based on empirical evidence. The benefit of drawing on  
502naturally occurring data to examine in situ practices is that the actual interactions can be  
503scrutinized in detail. CA examines this kind of data, as it specifically allows for  
504sequential analysis of questions and answers. As noted, our analysis shows that  
505children/adolescents do not appear to have always accounted for the contextual setting  
506in which the three wishes question has been asked. Understanding this may be of benefit  
507to practitioners involved in frontline assessments. Specifically, if children/adolescents  
508do not know the reason for their attendance, they have little basis for contextualizing the  
509exercise.

510

511Indeed, practitioners do frequently ask children if they understand why they are  
512attending the appointment, but do not always provide sufficient clarity for those that do

513not know (Stafford et al., 2016). Notably, we argue that the three wishes technique can  
514be a useful exercise for goal setting, but some care needs to be taken. In other words,  
515offering three wishes provides a basis for children to be encouraged to orient to their  
516setting by offering more than one opportunity to do so, and in cases where this happens  
517on the first wish allows the practitioner to abandon the other two and focus on the first  
518and institutionally relevant wish. However, we argue that the technique is arguably  
519more effective if practitioners first establish that children and adolescents understand  
520the function of the assessment and the reasons why they are there for it to be most  
521effective, to help them understand that the question is tied to the context and thus one  
522wish may then be sufficient for the goal setting task. On this basis, one solution could  
523be to ensure that they are provided with sufficient information about the purpose of the  
524assessment prior to the goal setting component. Additionally, while asking about ‘three  
525wishes’ may be generally understood to be something within a child’s domain,  
526especially in targeting the suspected problems encountered by the child in the context of  
527the assessment, it is necessary to account for the child’s competences in communication.  
528Skills in communication such as reading facial expressions, intonation, syntax, as well  
529as context and the intention of the speaker may have relevance to the interpretation of  
530the question. This may be especially complex for questions with subtle context-bound  
531agendas like the three wishes question. Such acquisition of pragmatic skills is often

532variable and developmentally tied and practitioners could bear this in mind when goal  
533setting.

534

535In conclusion, ongoing attention is being given to improving the communication skills  
536of practitioners at all levels of experience with the use of empirical evidence. Greater  
537attention to the specifics of interaction through the training environment has potential to  
538further improve practice. Although experienced practitioners often utilise effective  
539communication techniques, translating and conveying these practices to trainees can  
540sometimes be difficult. An understanding of the phraseology and subtleties of questions  
541can highlight the need to examine other aspects of speech in more detail. We recognise  
542that mental health practitioners representing different professional groups conduct  
543assessments in different ways and that the use of questions, such as three wishes, are not  
544utilised by all. Nonetheless, where practitioners do favour the use of these kinds of  
545engagement techniques, we suggest that the relevance to the child and the goal-setting  
546agenda are considered carefully.

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